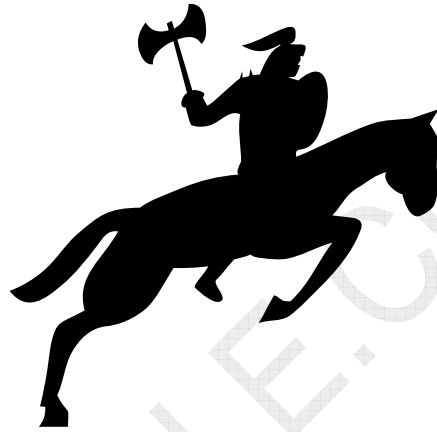


Easy CramBible Lab



MB7-227

MBS Navision 4.0 Trade&Inventory

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THE TOTAL NUMBER OF QUESTIONS IS 167

QUESTION NO: 1 What are all the areas where you can reserve items from?

- A. Planned stock with forecasted items
- B. Existing stock (represented as item ledger on the line)
- C. Open purchase orders, transfer orders or production orders
- D. Existing stock (represented as item ledger on the line), open purchase orders, transfer orders, production orders or purchase returns

Answer: D

QUESTION NO: 2 What is a blanket sales order for?

- A. It represents a framework for a long-term agreement between the company and a customer
- B. It is used instead of sales orders
- C. It is not used at all, it is only for learning how to create sales orders
- D. Such document does not exist

Answer: A

QUESTION NO: 3 To manage sales prices in Microsoft Navision in a consistent manner, companies with extensive and complicated price structures are recommended to store all their price-related information:

- A. In the Sales Prices table only
- B. On the item cards
- C. Both in the Sales Prices table and item cards
- D. In the Sales Prices Worksheet

Answer: A

QUESTION NO: 4 What types of item numbers does item cross reference allow to be set up for cross reference?

- A. Blank
- B. Vendor
- C. Bar code
- D. Item

Answer: A, B, C

QUESTION NO: 5 When suggesting a price on a sales line, the program uses the Best Price principle. The best price is defined as:

- A. The lowest possible price specified in the sales price table
- B. The lowest possible price with the highest permissible line discount on the order date
- C. The price that has the most predefined parameters that have to be fulfilled before a special price can be granted
- D. The lowest possible price with the highest permissible line and invoice discount on the order date

Answer: B

QUESTION NO: 6 What is the Item Substitutions granule used for?

- A. With this granule companies can link items with the same or similar characteristics
- B. With this granule companies can link item with different characteristics
- C. With this granule companies can link vendors with the same or similar items
- D. With this granule companies can link vendors with different items

Answer: A

QUESTION NO: 7 Is numbering sequence provided for nonstock items?

- A. Yes, the program allows the user to set up the numbering sequence for nonstock items
- B. No, there is no such possibility in the program for nonstock items
- C. Such functionality is available only for inventory items
- D. Such functionality becomes available for nonstock items only when they become inventory items

Answer: A

QUESTION NO: 8 You want to raise the Unit Price on all Item cards by 10%. Which of the following batch jobs can do this for you?

- A. Implement Price Change
- B. Post Inventory Cost to G/L
- C. Adjust Cost - Item Entries
- D. Adjust Item Costs/Prices

Answer: D

QUESTION NO: 9 In Microsoft Navision, to set up a special sales price for an individual customer, the user must:

- A. Create a record specifying a sales price for the customer in question in the Sales Price table
- B. First assign the customer in question to a group and then set up a special price for this group
- C. Create a record specifying a sales price for the customer in question in the item customer catalog
- D. Update the price information on the item card

Answer: A

QUESTION NO: 10 An item sales price is based on: An item? sales price is based on:

- A. A percent value
- B. A monetary value
- C. Both a monetary and percent value
- D. The item unit price The item? unit price

Answer: B

QUESTION NO: 11 Successful use of the Requisition Management granule requires setup in what areas?

- A. The requisition worksheet template
- B. Customer card
- C. The planning parameter fields on items and stockkeeping units
- D. The Substitute No. field in the Nonstock Item table

Answer: A, C

QUESTION NO: 12 Which of the following requisition worksheet features is used for handling transactions in which a vendor delivers sold goods directly to the customer?

- A. Drop Shipment Lines

- B. Planning Worksheet Lines
- C. Manually Created Lines
- D. Calculate Plan

Answer: A

QUESTION NO: 13 Can purchase orders be received and/or invoiced partially?

- A. Yes, both received and invoiced
- B. No
- C. Only received partially
- D. Only invoiced partially

Answer: A

QUESTION NO: 14 What does the posting function for purchase orders consist of?

- A. Receipt posting
- B. Invoice posting
- C. Receipt and invoice posting
- D. One receipt and two invoices posting

Answer: C

QUESTION NO: 15 Where can you access the Purchase Prices window from?

- A. Vendor card
- B. Item card
- C. Customer card
- D. Purchase order

Answer: A, B

QUESTION NO: 16 What is the Alternative Order Address granule used for?

- A. It supports companies when dealing with vendors which have alternative sites in addition to their main business address
- B. It helps order more items with the same or similar characteristics
- C. It controls alternative producers of items which vendors may apply to